



THE FIBRE OPTIC CABLE (FOC)





PRODUCT INCEPTION

- Inaugurated in 2018
- Under a Tier 2 Network Infrastructure License from Communications Authority of Kenya (CAK)

PRICING

- US\$ 22 per kilometre per fibre core
- 5% of the total lease rate is maintenance charge
- Installation fees shall attract a one-off charge of **US\$ 200** per site
- Rack space co-location charges shall be a flat rate of USD . 850 per cabinet per year in addition to a one-off installation charge of USD. 3,900 per cabinet
- Quarterly prepayment plan - after contract sign off

PRODUCT ATTRIBUTES

- Quality standard - Single Mode Fibre (SMF)
 - G652 from Mombasa (Kipevu Oil Terminal) to Nairobi & from Sinendet to Kisumu
 - G655E from Nairobi to Eldoret (best technology in the market)
- High capacity fibre cable compliant with the applicable ITU-T G.652/G.655E standards
- Secure and heavily guarded from fibre cuts – (over 99% availability)
- Flexible design with add/drop points at every 2 KM (Mombasa-Nairobi) and 4 KM (Nairobi - Eldoret) along the cable plant
- Proven, tested and adopted by the largest data carriers and telcos in the country
- Service restoration time within agreed international contractual standards

PRODUCT & SERVICES

Optical-fibre cable leases (dark fibre) are available through:

- Lease of a strand of optical-fibre cable and purchase of own active equipment to transit data on leased cable
- KPC has no visibility of the data and only bills based on leased KMs

MASTER AGREEMENT & CONTRACTING

TERMS AND CONDITIONS OF ENGAGEMENT - KEY ELEMENTS

- Contract durations of 5, 10, 15 or 20 years
 - Signed order forms for service contracting by clients
 - Inspection and acceptance forms for generating bills upon connectivity completion
- Service Level Agreement (SLA) terms and conditions





PREREQUISITES FOR CONTRACTING SERVICE

1. LETTER OF INTRODUCTION ADDRESSED TO:

THE MANAGING DIRECTOR
KENYA PIPELINE COMPANY LIMITED
P.O. BOX 73442 – 00200
NAIROBI

Note:

The application letter should be on the applicant company's letterhead with attachments of bound copies of the documents in section 2 , 3 and 4 below , as well as a filled-out application form attached.

2. REQUIREMENTS FOR APPLICATION

- I. Communications Authority of Kenya (CAK) License (NFP-T2 and/or ASP)
- II. Approvals for the type of equipment to be used
- III. CR 12 not older than 1 month
- IV. PIN Certificate
- V. VAT Certificate
- VI. Certificate of Compliance from KRA

3. REQUIREMENTS FOR DUE DILIGENCE AND KYC PROCESSES

- List of Directors and Company Secretary of the applicant company and their respective shareholding
- A search from the applicant company of its Registry form CR12 to confirm the above details (from the register of Companies in Kenya)
- Copies of identification card and/or other identification documents of the directors or persons who will be having control of the company together with copies of their PIN certificates.
- A Copy of the applicant company's annual returns filed at The Companies Registry in accordance with section 125 of the Companies Act.
- An extract of the Director's Resolution(s) authorizing them to enter into the fibre lease agreement with KPC.
- Proof of physical address of the applicant company (copy of the lease/tenancy agreement)
- Two passport size photographs of the Directors of the applicant company or people who have effective control of the company.

4. FINANCIAL DUE DILIGENCE

Previous three (3) years audited financial statement



CONTACT US



KENPIPE PLAZA, SEKONDI ROAD,
NAIROBI, KENYA



WWW.KPC.CO.KE



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